

What Does This Solution Do?

Desai’s Role-Based Interim CxO (RIC) solution helps businesses of all sizes and maturities deploy qualified professionals to address business needs, resulting in interim leadership staffing in key areas (such as COO, CIO and CPO). Desai’s team supporting the RIC solution has in-depth experience in a broad spectrum of industries, including:

- Education
- Government
- Energy and Utilities
- Health Care
- Finance
- Manufacturing

Desai’s RIC solution brings customers experienced multi-disciplinary professionals with technical and relational skills that allow them to function effectively in leadership roles. Desai’s team typically works for a customer’s board, top management or investors, to create work plans with numerous focus areas, from short-term development and problem-solving to long-term growth. Using complementary staff in such roles gives customers broad and unique perspectives and understanding on realigning company operations, growing revenue, increasing profits, and stakeholder value. Desai’s hands-on collaborative approach with clients provides a solid foundation for lasting knowledge transfer, to ensure continuity of operations when temporary team hand off to permanent counterparts.

As another aspect of the RIC solution, Desai team can assume interim management roles as part of revitalization or growth initiatives. Desai brings extended versatility through its team, most of whom have experience gathered in global, multi-national, and multi-cultural settings.

What Benefits Does It Provide To Customers?

Desai’s professionals have achieved success across a broad array of industries and positions. Their experience includes leadership in business, technology, information systems and manufacturing, with a focus on strategies, architectures and transformations. They have been involved in helping address a broad spectrum of operational, marketing, sales and organizational projects critical to both early-stage and under-performing companies.

The Desai RIC solution delivers experienced staff capable of participating in value-seeking efforts across the business spectrum, from cost management to revenue growth:



The flexible and adaptive nature of Desai’s RIC solution enables partnerships with customers to provide an exact fit to needs.

