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### Latest News

#### Consultant of the Quarter Award

As we enter the summer months, Desai is once again proud to announce the Consultant of the Quarter, for 2Q15. This is a hard-working member of our team who illustrates the flexibility, values and strengths Desai is famous for. For 2Q, we're proud to announce that this honor goes to **David Kearns, PMP**.

David is a certified Project Manager who brings great value to customers by applying his extensive experience in flexible and adaptive ways to meet highly dynamic customer needs. He is a great representative of all that Desai represents. David is in great demand from his multiple customers.



Desai would like to thank David for his contributions to our customer and our business, and look forward to great utilization

### From the Corner Office

#### The Mid-Year Checkpoint

Amazingly, here we sit, already mid-way through 2015. It's that time when we pause to check our personal and professional checklists for the year, and make any necessary course corrections. So many things we hope to get done, yet so many distractions!



Here at Desai, we're working hard to continue to grow the capabilities of our solutions, and bring our customers ever greater value. One way we do that is to help our customers fill resource needs, at both working and executive levels. This quarter's solution details describe our offerings for Staff Augmentation. We've had great success bringing the right skills and experience to customer needs, in ways that avoid the permanence of workforce growth. Check out the details below.

June saw us expanding in a different direction - as a corporate sponsor and participant in the American Cancer Society's Relay for Life. Being a part of such an encouraging, resilient group was truly inspirational, for reminding us all about what's truly important. You can see the details of our participation below.

As always, we encourage you to [contact us](#) for more information on how we can help you realize more value from your investments. Thank you for your continued support of Desai, and for making us your trusted partner in achieving business success. Now, as always, Let's Get to Work!

Vijay Desai, Managing Partner

### Staff Augmentation Solutions

***Solutions for temporary workforce expansion, including interim executive assignments in CxO positions.***

With our **Talent Acquisition** solution, Desai can help with customer staff augmentation aligned with business needs, through the recruiting of professionals for the short or long term, resulting in local or remote placement in full- or part-time capacity, for project

of his skills and experience.

### **PMP Boot Camp News**

The June 24-26 edition of Desai's PMP Bootcamp was a great success, and marked a great milestone for Desai. With this Bootcamp we've now had 250 people participated!

If you're interested and have not yet attended, our next PMP Certification Test Bootcamp will be held on November 11-13th, 2015, in South Burlington, VT.

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management and business analysis skills.

One of the greatest levers that Desai can bring to a customer is an ability to contribute to their workforce. Whether the customer is looking for temporary staff

augmentation or a permanent hire, Desai's Talent Acquisition solution consists of processes for identification and preparation of the best possible candidates.

Desai's **Role-Based Interim CxO** solution helps businesses of all sizes and maturities deploy qualified professionals to address business needs, resulting in interim leadership staffing in key areas (such as COO, CIO and CPO). Desai's team supporting this solution has in-depth experience in a broad spectrum of industries, bringing customers experienced multi-disciplinary professionals with technical and relational skills that allow them to function effectively in leadership roles. Desai's team typically works for a customer's board, top management or investors, to create work plans with numerous focus areas, from short-term development and problem-solving to long-term growth. Using complementary staff in such roles gives customers broad and unique perspectives and understanding on realigning company operations, growing revenue, increasing profits and stakeholder value. Desai's hands-on collaborative approach with clients provides a solid foundation for lasting knowledge transfer, to ensure continuity of operations when temporary staff hand off to permanent counterparts.

Click [HERE](#) to see more about the Talent Acquisition solution, and [HERE](#) for more about the Role-Based Interim CxO, both on our website. A hardcopy Solution Brief can be downloaded from our website Library. You can also [CONTACT US](#) directly via email for more information.



### **Community Action**

Desai is proud to have been a participant and corporate sponsor for the 2015 American Cancer Society's Chittenden County Relay for Life event, held at the Champlain Valley Exposition site in Essex Junction. For more than 12 hours, members of the Desai team marched, walked, and supported both the survivors and those afflicted by cancer. It's difficult to describe the impacts of participating in such an event, save to say it's life-changing. The Desai team raised \$2810 in contributions, 50% coming from the team members, with a 100% corporate match from Desai. This total put the team into the Bronze



Club in only their first year! Jim Whitney led participants with an amazing 21 miles walked. Here's a shot of the team in action:



Click [HERE](#) to see more information about Desai's 2015 community participation on our website.

### **Technology For Tomorrow (T4T) News**

Just a reminder to take a look at what's going on with our 501(c)(3) nonprofit partner, Technology for Tomorrow (T4T). They are working hard extending their reach in high schools and the community, while also pursuing partnerships with multiple supporting organizations. It continues to be an exciting time for T4T - and you can be part of things. Check it out! Click [HERE](#) for more information.



**Technology For Tomorrow**  
Empowering Youth to Connect Communities

**For more information, please contact at:**

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